

1998 Statement of Income Pg 1 of 3

NUTECH PLASTICS ENGINEERING, INC.

STATEMENT OF INCOME

	1998	
	Amount	Ratio
SALES		
Tooling	1,558,926	8.87%
Division 2 Purchasing	9,524,377	54.16%
Miscellaneous	1,229	0.01%
Delphi	* 4,839,410	27.52%
Chrysler	47,171	0.27%
Johnson Controls	334,314	1.90%
GT Products	649,625	3.69%
Briskin Manufacturing Co	16,066	0.09%
GM SPO	368,201	2.09%
Powertrain	123,935	0.71%
Oxford Suspension Limited	15,277	0.09%
Reacom	106,321	0.60%
TOTAL SALES	17,584,852	100.00%
COST OF GOODS SOLD		
Tooling	1,738,073	9.88%
Division 2 Purchasing	9,380,649	53.35%
Research & Development	1,000	0.01%
Delphi	* 2,249,565	12.79%
Chrysler	35,997	0.20%
Johnson Controls	275,360	1.57%
GT Products	395,616	2.25%
Briskin Manufacturing Co	9,431	0.05%
GM SPO	156,821	0.89%
Powertrain	59,852	0.34%
Oxford Suspension Limited	9,408	0.05%
Reacom	66,444	0.38%
Freight & Delivery	43,526	0.25%
Engineering	264	0.00%
Equipment Maintenance	75,976	0.43%
Supplies - Shop	92,974	0.53%
Supplies - Quality Control	13,603	0.08%
Inventory Overhead Adjustment	(2,201,564)	-12.52%
TOTAL COST OF GOODS SOLD	12,402,995	70.53%
GROSS PROFIT	5,181,857	29.47%
OPERATING PAYROLL & EXPENSES		
Salaries & Wages	1,506,530	8.57%
Contract Labor	73,643	0.42%
Payroll Taxes	130,307	0.74%
Payroll Expenses - Other	57	0.00%
Health Insurance	127,681	0.73%
TOTAL PAYROLL & EXPENSES	1,838,218	10.46%
PROFIT AFTER PAYROLL & EXPENSES	3,343,639	19.01%
OTHER CONTRLLABLE EXPENSES		
Advertising	143	0.00%
Bank Service Charges	8,788	0.05%

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✓	Blueprints	2,585	0.01%
	Contributions	2,406	0.01%
	Dues & Subscriptions	2,756	0.02%
✓	Shop Maintenance	200	0.00%
	Office Maintenance	3,371	0.02%
✓	Machinery Movers & Riggers	139,059	0.79%
	Building Maintenance	29,154	0.17%
✓	Equipment Rental	979,151	5.57%
	Fees & Permits	500	0.00%
	Miscellaneous	12,281	0.07%
	Postage & Delivery	3,625	0.02%
✓	Supplies	68,873	0.39%
	Telephone	27,120	0.15%
	Pager Service	3,948	0.02%
	Meals & Entertainment	29,333	0.17%
	Travel	30,014	0.17%
	Uniforms	7,036	0.04%
✓	Gas & Electric	198,150	1.13%
	Water	389	0.00%
	Vehicle Expense	43,859	0.25%
TOTAL CONTROLLABLE EXPENSES		1,592,741	9.05%
PROFIT AFTER CONTROLLABLE EXPENSES		1,750,898	9.96%
OTHER NONCONTROLLABLE EXPENSES			
	Depreciation - Office Equipment	14,361	0.08%
	Depreciation - Leasehold Improvements	20,984	0.12%
	Depreciation - Plant Equipment	140,504	0.80%
	Depreciation - Vehicles	9,083	0.05%
	Amortization Expense	4,603	0.03%
	Interest Expense	207,913	1.18%
	General Insurance	15,196	0.09%
	Worker's Compensation Insurance	19,030	0.11%
	Umbrella Insurance	1,173	0.01%
	Accounting	2,675	0.02%
	Consulting	25,894	0.15%
	Legal Fees	16,067	0.09%
✓	Rent	656,455	3.73%
	Taxes - Local	8,711	0.05%
	Taxes - Property Taxes	91,153	0.52%
	Single Business Tax	14,832	0.08%
	Uncollectible Accounts	28,152	0.16%
	Waste Collection	4,245	0.02%
TOTAL NONCONTROLLABLE EXPENSES		1,281,031	7.29%
PROFIT AFTER NONCONTROLLABLE EXPENSES		469,867	2.67%
OTHER INCOME			
	Interest Income	25,727	0.15%
	Other Income	11,909	0.07%
TOTAL OTHER INCOME		37,636	0.22%
NET INCOME		507,503	2.89%